## ORDER

Orders Order / Rev: 67466 9849177 /Brad Alt Order #: LOU BARLETTA Product Desc: WHP-TV CBS21 Estimate: 369 Millennium Washington DC Flight Dates: 10/23/12 - 10/28/12 Primary AE: 10/22/12 / 10/22/12 Sales Office: Original Date / Rev: **MNAT** Order Type: **GENERAL** Sales Region: National **Brabender Cox Mihalke** Agency Name: **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast Billing Cycle: 1218 Grandview Avenue EOM/EOC Pittsburgh, PA 15211 Agency Commission: 15% Advertiser Name: Barletta/R/Congress A35+ New Business Thru: Demographic: **Product Codes: US** Congress Order Separation: 00:15:00 Priority: P-2 Advertiser External ID: Agency External ID: Revenue Codes: AGY, POL-CAND, GEN Bill Plan **Totals** 

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/28/12	44	\$19,905.00	\$16,919.25

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	44	\$19,905.00	\$16,919.25	0.00
Totals	44	\$19,905.00	\$16,919.25	0.00

## **Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Millennium Washington DC			Start Of Order - End Of Order	100%

Order Share	Share	Total
WHP-TV CBS21	21%	\$19,905.00
Market	100%	\$9 <i>4</i> 785 71

Competitive Share	Share	Total
EHP	0%	\$0.00
UNKWN	0%	\$0.00
WGAL	39%	\$36,966.43
WHTM	25%	\$23,696.43
WLYH	1%	\$947.86
WPMT	14%	\$13,270.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len Spo	ots	Rate Pri	Rtg Type	Spots	Amount
N 1	WHP	10/24/12	10/26/12	CBS This Morning CBS This Morning	CM	7a-9a	WTF	:30	4	\$75.00 P-2	0.00 NM	4	\$300.00
N 2	WHP	10/24/12	10/26/12	M-F 11a-12p M-F 11a-12p	СМ	11a-12p	WTF	:30	4	\$325.00 P-2	0.00 NM	4	\$1,300.00
N 3	WHP	10/24/12	10/26/12	M-F 5p-530p News CBS 21 News at 5p	СМ	5p-530p	WTF	:30	4	\$175.00 P-2	0.00 NM	4	\$700.00
N 4	WHP	10/24/12	10/26/12	M-F 530p-6p News CBS 21 News at 530p	СМ	530p-6p	WTF	:30	4	\$175.00 P-2	0.00 NM	4	\$700.00
N 5	WHP	10/24/12	10/26/12	M-F 6p-630p News CBS 21 News at 6p	СМ	6p-630p	WTF	:30	4	\$200.00 P-2	0.00 NM	4	\$800.00
N 6	WHP	10/24/12	10/26/12		СМ	730p-8p	WTF	:30	4	\$800.00 P-2	0.00 NM	4	\$3,200.00

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9849177 /Brad

Advertiser: Barletta/R/Congress

Alt Order #: 9849177 /Brad

Product Desc: LOU BARLETTA

Flight Dates: 10/23/12 - 10/28/12

Estimate: 369

WHP-TV CBS21

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len Spo	ots	Rate Pri	Rtg Type	Spots	Amount
				М-F 730р-8р М-F 730р-8р									
N 7	WHP	10/24/12	10/26/12	M-F 11p-1135p News CBS 21 News at 11p	CM	11p-1135p	WTF	:30	4	\$325.00 P-2	0.00 NM	4	\$1,300.00
N 8	WHP	10/23/12	10/23/12	Tue Reg 1 Tue 8p-9p	CM	8p-9p	- T	:30	1	\$3,250.00 P-2	0.00 NM	1	\$3,250.00
N 9	WHP	10/25/12	10/25/12	Thu Reg 1 Thu 8p-9p	СМ	8:00 PM-8:30 PM (8:00 PM-8:30 PM		:30	1	\$3,000.00 P-2	0.00 NM	1	\$3,000.00
N10	WHP	10/26/12	10/26/12	Fri Reg 1 Fri 8p-9p	CM	8p-9p	F	:30	1	\$1,350.00 P-2	0.00 NM	1	\$1,350.00
N11	WHP	10/28/12	10/28/12	Su 6p-630p News CBS 21 News at 6p	СМ	6p-630p	S	:30	3	\$140.00 P-2	0.00 NM	4	\$420.00
Spot		Date Rang		escription		t/End Time		eekdays			Rtg Type		
1				u 6p-630p News	6p-6	30p		Sı	1	:30 <del>(\$140.00)</del>	0.00 <i>NM</i>		
		e MG 11.4, eempted by											
4	-		-	I-F 6a-7a News	6a-7	'a		WThF		:30 \$120.00	0.00 NM		
		for 11.1 1			οω .	~				ψ.20.00	0.00		
	[M0	G within Fli	ght]										
_				ate Late Show	123	5a-135a		WThF		:30 \$20.00	0.00 NM		
		For 11.1 1 Within Fli	ght]										
N12	WHP	10/27/12	10/27/12	CBS This Morning Saturday Early Show	ur <b>©</b> M	9a-11a	S-	:30	1	\$125.00 P-2	0.00 NM	1	\$125.00
N13	WHP	10/23/12	10/28/12	Sa 7p-730p Sa 7p-730p	CM	7p-730p	S-	:30	1	\$250.00 P-2	0.00 NM	1	\$250.00
N14	WHP	10/28/12	10/28/12	CBS Sun Morning CBS Sun Morning	СМ	9a-1030a	S	:30	1	\$275.00 P-2	0.00 NM	1	\$275.00
N15	WHP	10/28/12	10/28/12	Sun Reg 1 Sun 7p-8p	СМ	7p-8p	S	:30	1	\$1,800.00 P-2	0.00 NM	1	\$1,800.00
N16	WHP	10/24/12	10/26/12	Letterman Letterman	СМ	1135p-1235a	WTF	:30	4	\$140.00 P-2	0.00 NM	4	\$560.00
N17	WHP	10/23/12	10/28/12	Sat Reg 2 Sat 9p-10p	CM	9p-10p	S-	:30	1	\$575.00 P-2	0.00 NM	1	\$575.00

Totals 44 \$19,905.00